

GIVE A GIFT OF DISTINCTION.

INSIDE: Collectible law books and premium references
for business associates, colleagues, and law students.



Honor Any Occasion

with premier gifts from Thomson Reuters Westlaw ...

Dear Customer:

Celebrate the holidays or any other memorable occasion any time of year with a gift from Thomson Reuters Westlaw™.

In this catalog, you'll find dozens of premier legal references and books that make practical, thoughtful gifts for a business associate, long-time client, colleague, or recent law school graduate. Choose from favorites such as:

- **Black's Law Dictionary®, Deluxe Edition**, which you can order with your recipient's name embossed in gold on the cover
- Best sellers from U.S. Supreme Court Justice Antonin Scalia and Bryan Garner, including **Reading Law: The Interpretation of Legal Texts**, which wrestles with legal questions from the profound (*Do legal instruments have a "spirit" that can override what the words say?*) to the profoundly silly (*If it's illegal to "lay hands on" someone, is it acceptable to kick him?*)
- **Disrobed**, a half autobiography, half true crime page-turner by Judge Frederic Block – a great gift for anyone interested in the behind-the-scenes work of a sitting trial judge
- Practice-building resources such as **The Lawyer's Guide to Social Networking**, which details all the pros and cons of maintaining an online presence for your law firm – and offers guidance for keeping your clients out of digital danger

To order any of these great gifts, contact your representative, call 1-800-344-5009, or visit legalsolutions.thomsonreuters.com. As always, shipping is free anywhere in the continental U.S.

Sincerely,

Andrea Delsing
Director, Customer Management

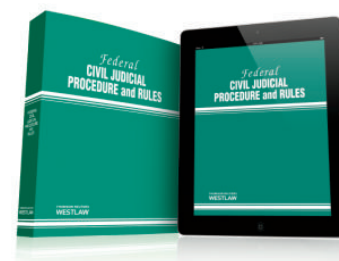
P.S. Forgo the fruitcake – and instead give a gift that lasts all year long. See page 13 for our 2014 West's® *Pocket Diary*, customizable with your firm name and contact information!

Table of Contents

Law Dictionaries	1
Tort/PI References	3
Scalia & Garner	4
Mastering the Courtroom	6
Legal Style & Grammar	8
Great Gifts for Grads	10
Office Essentials	11
Growing Your Practice	12

eBOOKS NOW AVAILABLE!

Look for the "e" next to titles that are also available as eBooks.



Say it with authority
with *Black's* – the dictionary of record for
the American legal profession since 1891 ...



BLACK'S LAW DICTIONARY®, 9TH

by Editor in Chief Bryan A. Garner

The most widely cited law book in the world, *Black's* sets the standard for the language of law. Features more than 45,000 terms, abbreviations, acronyms, and alternative spellings, as well as thousands of quotations drawn from five centuries of authorities.

Deluxe Edition. One hardbound volume; faux leather cover and thumb cuts.

Print: #40776546 **\$130**

Standard Edition. One hardbound volume.

Print: #40776543 **\$79.95**

Pocket Edition. One softbound volume.

Print: #41148855 **\$39.95**

MAKE IT PERSONAL

personal. (adj.) 1. Of or affecting a person.
2. Of or constituting personal property.

– *Black's*, p. 1,179

Get your gift recipient's name embossed on the cover of a *Black's* Deluxe Edition for only \$40.

Call 1-800-344-5009 to order!

Law Dictionaries

Get fluent
in the language of law.

NORTON DICTIONARY OF BANKRUPTCY TERMS, 3D

by William L. Norton Jr. and William L. Norton III

Get fast access to bankruptcy terms with this handy dictionary. Along with definitions, this work includes editorial comments, caselaw references, legislative histories, research references, and more.

One softbound volume, replaced annually.

Print: #41277693 **\$20**

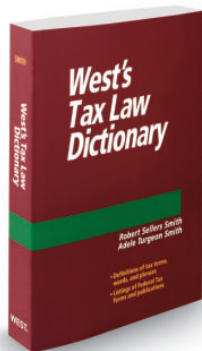
WEST'S TAX LAW DICTIONARY

by Robert Sellers Smith and Adele Turgeon Smith

Know tax terms like a CPA. This reference gives you a working knowledge of more than 6,000 terms and phrases commonly used in American tax law, plus references to IRC material and Treasury regulations.

One softbound volume, replaced annually.

Print: #14545296 **\$255**

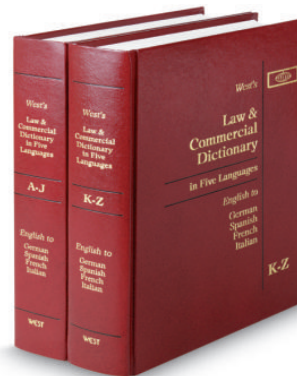


WEST'S LAW AND COMMERCIAL DICTIONARY

Translate and draft legal and commercial transactional documents faster. This desktop reference includes more than 17,000 terms from the U.S., German, Spanish, French, and Italian commercial systems.

Two hardbound volumes, updated as needed.

Print: #22086657 **\$270**



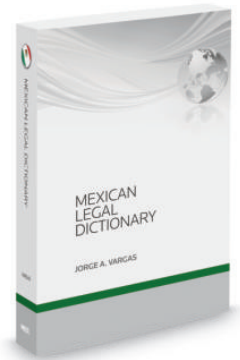
MEXICAN LEGAL DICTIONARY

by Jorge A. Vargas

Make the most of legal opportunities south of the border. This reference translates and defines 4,000+ legal terms used in Mexico and includes guidance on Mexican legal research, Latin expressions used in Mexican courts, selected caselaw, and more.

One softbound volume, replaced as needed.

Print: #22079472 **\$158**



Tort and PI References

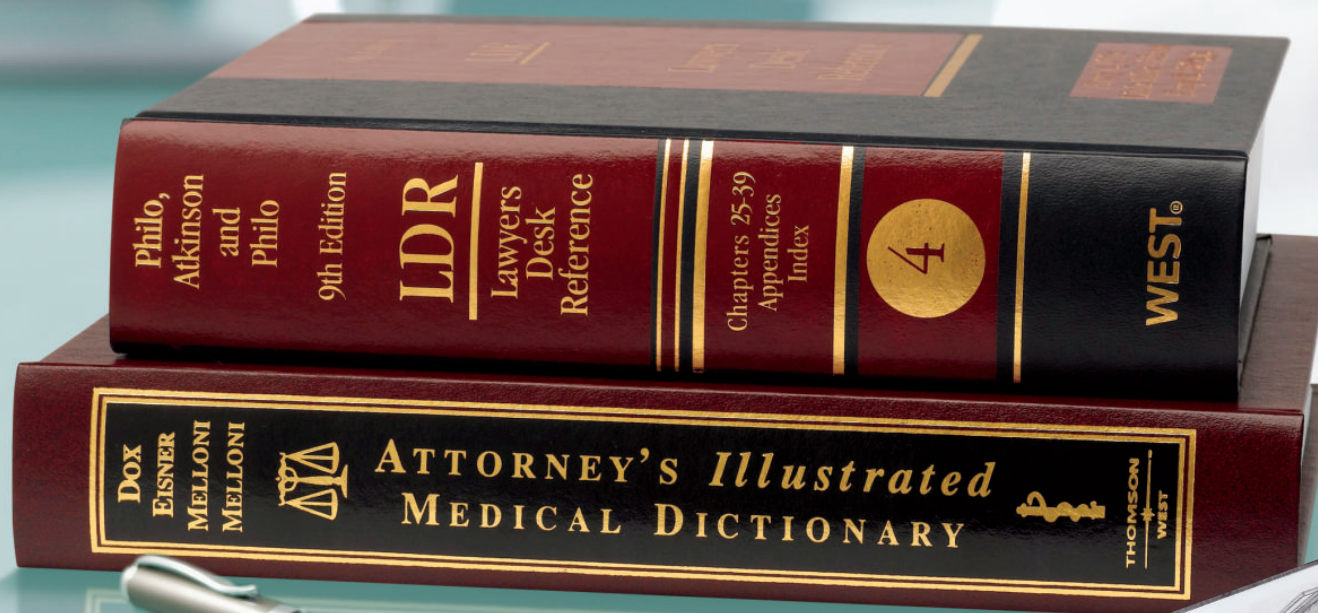
LAWYER'S DESK REFERENCE, 9TH

by Harry M. Philo, Linda Miller Atkinson, and Harry M. Philo Jr.

A must for any tort/personal injury attorney, this book includes lists of expert witnesses in more than 100 categories, as well as a directory of difficult-to-find, liability-proving data, procedural aids, forms, and checklists.

Four hardbound volumes, updated annually.

Print: #13974375 \$729



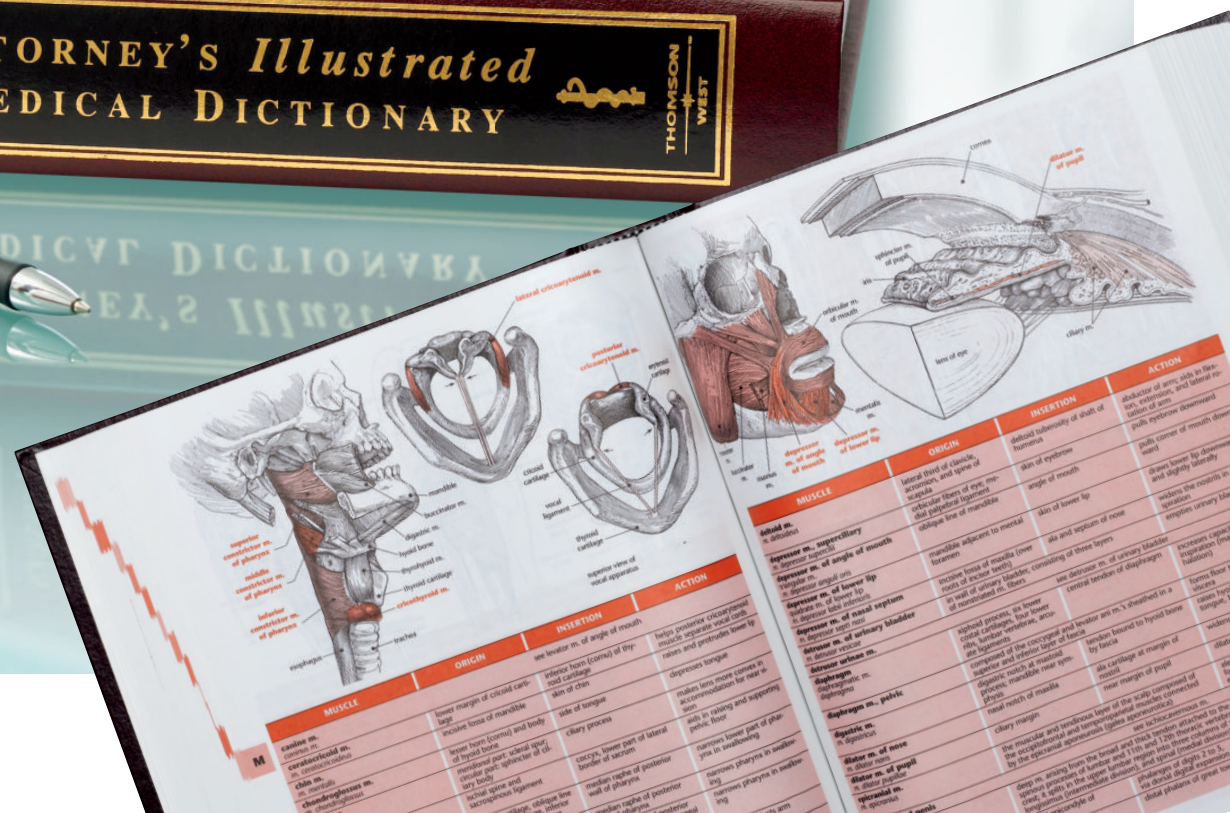
ATTORNEY'S ILLUSTRATED MEDICAL DICTIONARY

by Ida G. Dox, Gilbert M. Eisner F.A.C.P., John B. Melloni, and June L. Melloni

Understand medical terms faster with more than 30,000 plain-English definitions written specifically for the legal profession. Also includes 3,500+ full-color illustrations, plus synonyms, pronunciation guides, and references for further research.

One hardbound volume, updated annually.

Print: #22109304 \$201



Discover the canons of interpretation ...

SCALIA & GARNER'S READING LAW

The Interpretation of Legal Texts

by Antonin Scalia and Bryan A. Garner

Does the meaning of a legal document change over time? If you trade a gun for drugs, are you "using a gun" in a drug transaction? Is a burrito a sandwich? The authors grapple with curious questions like these while explaining reliable techniques for deriving meaning from authoritative texts. Features hundreds of illustrations from actual cases.

One hardbound volume.

Print: #41151343 **\$49.95**

eBook: #41402075 **\$49.95**

ABOUT THE AUTHORS

Antonin Scalia is an associate justice of the United States Supreme Court. His opinions are legendary for sharp insights, biting wit, and memorable phrasing. Tony Mauro, writing in *Legal Times*, says Antonin Scalia is "often viewed as the Court's best and most entertaining writer."

Bryan A. Garner is editor in chief of *Black's Law Dictionary*, author of many books, and president of LawProse, Inc. He has taught advocacy to more than 150,000 lawyers over the past nearly 20 years.

The New York Times calls Garner "a silver-penned legal-writing specialist."

SCALIA & GARNER'S MAKING YOUR CASE
The Art of Persuading Judges

by Antonin Scalia and Bryan A. Garner

Make powerful arguments, leverage what motivates judges, and win more often with the techniques in this book. Scalia and Garner mine classic and modern authorities for tested rhetorical, persuasive, and oratory techniques you can use immediately in the courtroom.

One hardbound volume.

Print: #40646555 **\$29.95**

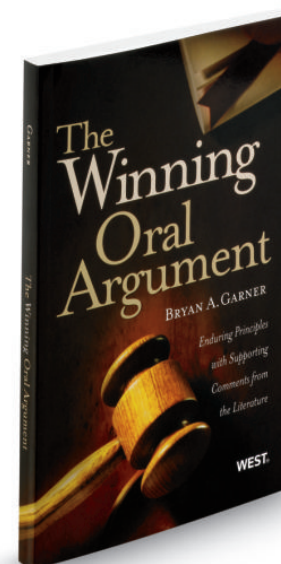
eBook: #41402076 **\$29.95**



Limited edition. Limited to 2,010 numbered copies, this collector's edition is bound in high-quality bonded leather with accompanying slipcase.

One hardbound volume.

Print: #40792311 **\$165**



GARNER'S THE WINNING ORAL ARGUMENT

by Bryan A. Garner

Ideal for novice or veteran, this book collects the most important, interesting, and penetrating statements from judges and lawyers about how to conduct an oral argument. Each didactic principle is stated, briefly explained, and then illustrated with quotations from a dazzling array of sources, ancient and modern.

One softbound volume.

Print: #40768702 **\$64**

Mastering the Courtroom

NEW TITLE!

EXCELLENCE IN CROSS-EXAMINATION

by F. Lee Bailey and Kenneth J. Fishman

Written by two masters of the courtroom, this book reveals all the tools and techniques of the exceptional cross-examiner. Features examples of outstanding cross-examinations, such as Bailey's cross of the coroner in the Sam Sheppard case and Roy Black's examination of the key witness in the William Kennedy Smith trial.

One hardbound volume.

Print: #41224836 **\$150**

ABOUT THE AUTHORS

During his career as a prominent criminal defense attorney, **F. Lee Bailey** performed cross-examinations for many notable criminal cases, such as the O.J. Simpson case and the Sam Sheppard case, which was the inspiration for the television series and movie, "The Fugitive."

Justice Kenneth J. Fishman has served on the Massachusetts Superior Court since 2002. Prior to that he was a partner in the law firms of Bailey, Fishman & Leonard in Boston and Bailey, Fishman, Freeman & Ferrin in West Palm Beach, Florida.

Get a riveting, revealing view from the bench ...

"Judge Block gives the reader an engaging, often humorous account of his life, as always, and a compelling introduction to the world of a federal judge whose decisions are subject to plenty of public scrutiny but whose decision-making process remains a mystery for most Americans."

– President Bill Clinton, Founder of the William J. Clinton Foundation
and 42nd President of the United States

DISROBED: An Inside Look at the Life and Work of a Federal Trial Judge

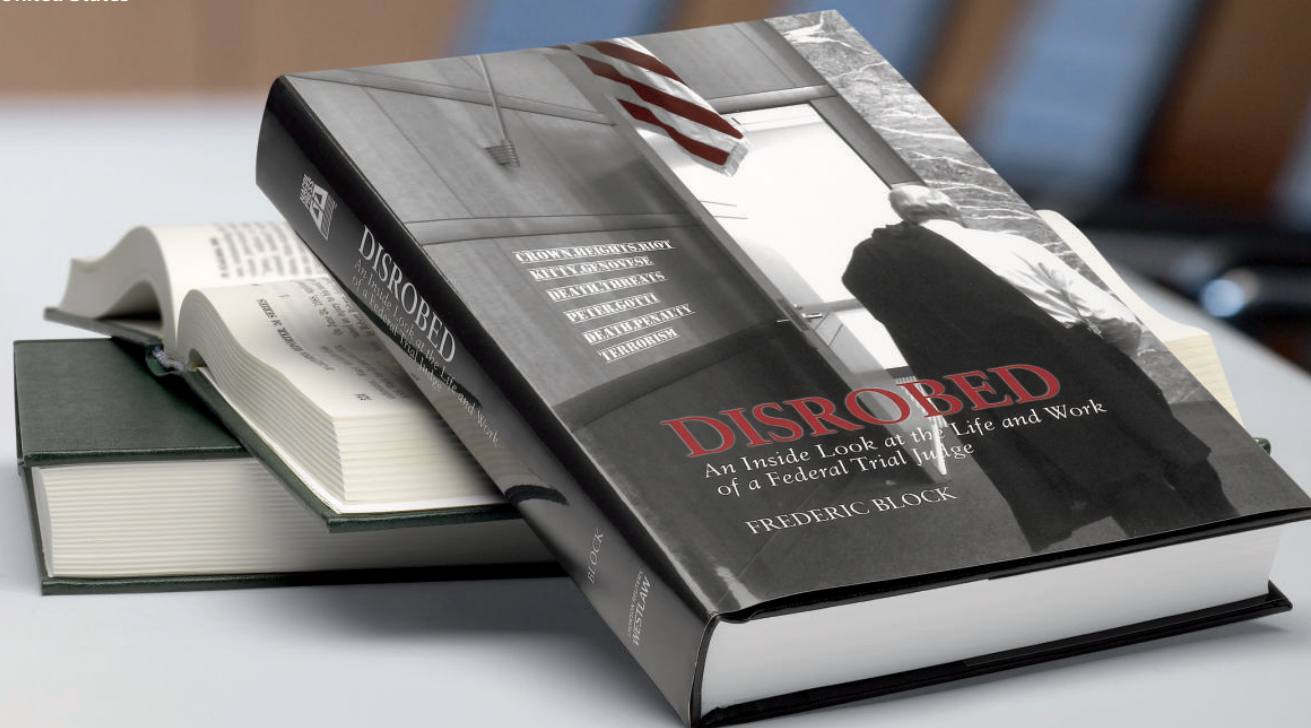
by Frederic Block

Judge Frederic Block shares his wisdom and insights on the high-profile cases, notorious characters, and challenging legal issues that have come before him on the federal district court bench in New York City. Half autobiography and half true crime, the book covers everything from the death penalty to facing death threats, racketeering to race riots, terrorism, and more.

One hardbound volume.

Print: #41236969 **\$29.95**

eBook: #41339442 **\$29.95**



ABOUT THE AUTHOR

Judge Frederic Block was appointed United States District Judge for the Eastern District of New York by President Bill Clinton on September 24, 1994, and entered duty on October 31, 1994. He assumed senior status on September 1, 2005.

Legal Style & Grammar

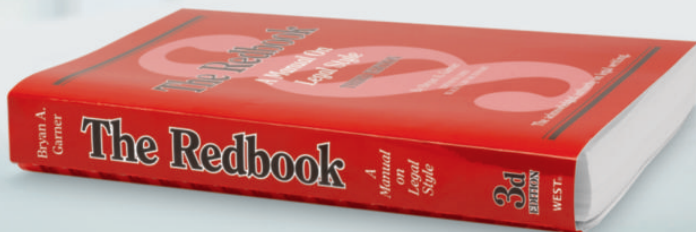
GARNER'S THE REDBOOK **A Manual on Legal Style, 3d**

by Bryan A. Garner

Since 2002, *The Redbook* stands as the most authoritative, comprehensive, and easily usable manual of legal style. Covering punctuation, capitalization, grammar, prose style, and clarity in general, this is a must-have for any law student or legal practitioner.

One spiral-bound volume, replaced as needed.

Print: #40045944 **\$48**



Find tested techniques for memos, offer letters, email, and more!

BUSINESS GRAMMAR, STYLE AND USAGE **A Desk Reference for Articulate and Polished Business Writing and Speaking**

by Alicia Abell

Most books can't be judged by the cover, but in this case, the name says it all. Based on the actual writing and speaking styles of leading business executives worldwide, it explores how the best business professionals really communicate and covers the basics of writing and speaking.

One softbound volume.

Print: #40695709 **\$19.95**



Business Grammar, Style, & Usage

for the savviest of audiences. Try this as a guideline: Use jargon only if you are completely confident that nearly every one of your readers – say, nine out of ten – will understand it.

In addition, certain words and phrases come in and out of fashion. Because not everyone will understand them, and they might mean different things to different people, try to avoid them. Faddish words and phrases include:

actionable items	bottom line (as noun or verb)
cutting edge	deliverables
dialogue (as a verb)	hands on
interface (as a verb)	proactive
repurpose	skill set

Don't hedge. Don't use wishy-washy language because you don't know exactly what you want to say or because you fear people will disagree with you.

The following words and phrases are red flags that you are

Writing Well For Business

my best guess is that under the circumstances

may or may not be to the best of my recollection

Use active rather than passive voice. In a sentence in the active voice, the subject performs the action. In a sentence in the passive voice, the subject receives the action.

Active voice: We paid close attention to the consumers' comments.

Passive voice: Close attention was paid to the consumers' comments.

Sentences in the passive voice tend to be duller, longer, and harder to understand than those in the active voice. They use forms of the helping verb to be (is, was, were, has been, have been, shall be, will be, shall have been, will have been), makes phrases beginning with by. Active voice, in contrast, makes writing more energetic and forceful. I used the active voice to write this book sounds better than The active voice was used by me in writing this book.

If you can't figure out how to put an idea into active voice, figure out who or what is doing the action and make that the subject of the sentence. To identify sentences in passive voice, look for those helping verbs and phrases beginning with by.

There is one instance in which you might want to use passive voice on purpose: when you are trying to de-emphasize the subject – the action, for example – passive voice can be a good choice:

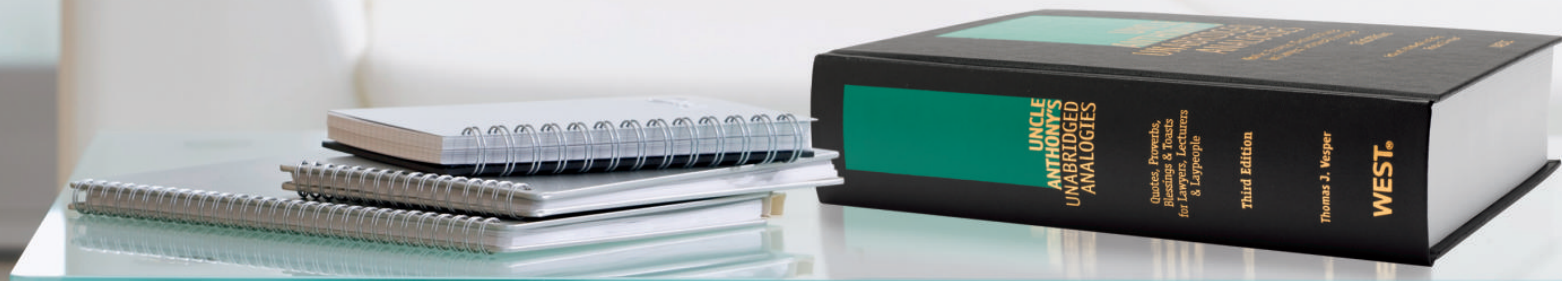
He was born on January 3, 1972.

The employees were laid off during the third quarter.

avoid passive voice.

Bolster your legal arguments

with just the right quote ...



UNCLE ANTHONY'S UNABRIDGED ANALOGIES, 3D
Quotes, Proverbs, Blessings & Toasts for Lawyers, Lecturers & Laypeople

by Thomas J. Vesper

Now you can be the one with the perfect words of wisdom for every occasion – and legal argument. This indispensable tome of well-chosen words has more than 30,000 time-tested proverbs, quotations, toasts, maxims, and zingers.

One hardbound volume, replaced as needed.

Print: #41311714 **\$149**

"The difference between the right word and the almost-right word
is the difference between the lightening and the lightening-bug."

– Mark Twain (*Uncle Anthony's*, p. 673)

Great Gifts for Grads



24 HOURS WITH 24 LAWYERS **Profiles of Traditional and Non-Traditional Careers**

by Jasper Kim

Get an all-access pass into the real-world, real-time personal and professional lives of today's law school graduates. Perfect for recent grads or those considering a new or different career in law, this book follows a typical 24-hour day in the lives of legal professionals working in venture capital, entertainment, sports broadcasting, politics, and more.

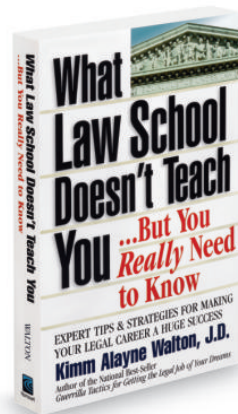
One softbound volume.
Print: #41164947 **\$19.95**

WHAT LAW SCHOOL DOESN'T TEACH YOU ... BUT YOU REALLY NEED TO KNOW!

by Kimm Alayne Walton

Learn how to create an outstanding first impression, recover when you make a mistake, handle social events correctly, turn down work without saying *no*, ace your research assignments, negotiate for more money, and hundreds of other crucial strategies they didn't teach you in law school.

One softbound volume.
Print: #41095910 **\$24.95**



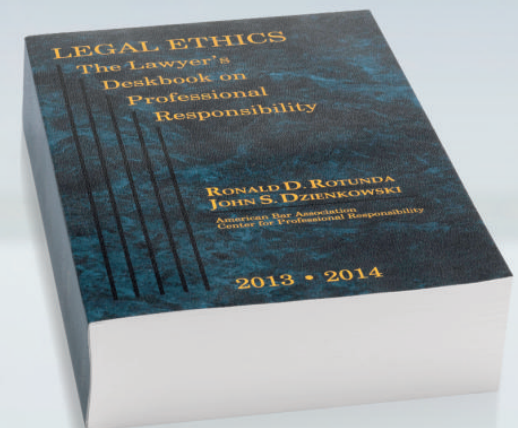
LEGAL ETHICS

The Lawyer's Deskbook on Professional Responsibility

by Ronald D. Rotunda and John S. Dzienkowski

Keep fast answers to ethical questions always on hand. Organized to follow the ABA's Model Rules and Judicial Code, this book discusses and analyzes the ethical climate of today's legal industry and helps you avoid errors that could damage your reputation or career.

One softbound volume, replaced annually.
Print: #17503733 **\$183**



Also includes current California Judicial Council forms!

LEGAL PROFESSIONAL'S HANDBOOK

compiled by Legal Secretaries, Incorporated

The ultimate resource guide for the staffs of thousands of California law offices and firms for more than 75 years, this set provides step-by-step instructions for major areas of law practice. Detailing deadlines, fees, and number of copies, it includes practice-tested forms for pleadings, motions, business documents, transmittal letters, and more.

Two looseleaf volumes, updated annually.

Print: #11226947 **\$325**

LAW OFFICE PROCEDURES MANUAL

compiled by Legal Secretaries, Incorporated

Training law office staff just got a whole lot easier. This must-have manual and forms guide contains detailed practice forms for major areas of civil and criminal law practice, along with step-by-step instructions for completing them.

One looseleaf volume, update twice annually.

Print: #11226959 **\$195**

Growing Your Practice

THE LAWYER'S TOOLKIT FOR CREATING BOTH PERSONAL AND PROFESSIONAL SUCCESS

by Michael F. Moore

Learn effective networking skills and expand your human web of contacts. Refine your personal marketing and create your elevator speech. All this and more is possible with the help of this must-have guide for the development of nonlegal but necessary skills for today's professional attorney.

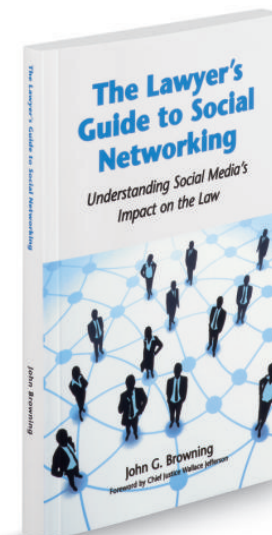
One softbound volume.

Print: #41491218 **\$85**

Bolster the bottom line ...



How to get more
clients to “like” you.



THE LAWYER'S GUIDE TO SOCIAL NETWORKING **Understanding Social Media's Impact on the Law**

by John G. Browning

Some things – like social media's complex impact on the law – just can't be summed up in 140 characters. This work examines how information from sites like Facebook® and Twitter® is used in litigation; discusses the implications of social media's use for judges and jurors; and explains how you can best use social media to market your practice.

One softbound volume.

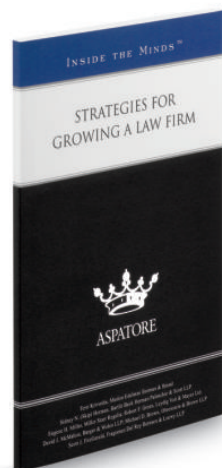
Print: #41105137 **\$85**

STRATEGIES FOR GROWING A LAW FIRM

by multiple authors

Revealing tested techniques from partners in some of the nation's leading law firms, this book helps you attract clients, recruit staff, invest in technology, find your firm's niche, determine appropriate fees, use word-of-mouth advertising, and much more.

One softbound volume,
issued annually.
Print: #40888753 **\$75**



Start 2014 in style ...

WEST'S 2014 APPOINTMENT BOOK FOR JUDGES AND LAWYERS

Designed exclusively for the legal profession, our elegant 2014 appointment book for judges and lawyers features a day-by-day calendar, monthly planning calendar, informational charts, timetables for civil and criminal cases, and state and national directories of where to write for vital records, legal/judicial organizations, and bar associations.

One hardbound volume.
Print: #22077534 **\$125**

**Get your gift recipient's name embossed
on the cover for only \$40!**

Call 1-800-344-5009 to order.

Includes lists of weights and measures, holidays, maps, legal glossary, interest rate tables, time zones, and more!

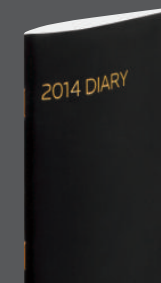
WEST'S 2014 PERSONALIZED POCKET DIARY FOR CLIENTS

Customized with your firm name and contact information on the cover, our 2014 pocket-sized daily appointment calendar makes an ideal gift for clients and a cost-effective promotional tool. Measures 3-1/2 x 5-3/4 inches. Fits easily into pockets, briefcases, and purses.

Pocket diary and mailing envelopes: #41396160
Minimum order = 50.
Call for price.

**Personalized
with your firm
name on the cover!**

Call 1-800-344-5009 to order.

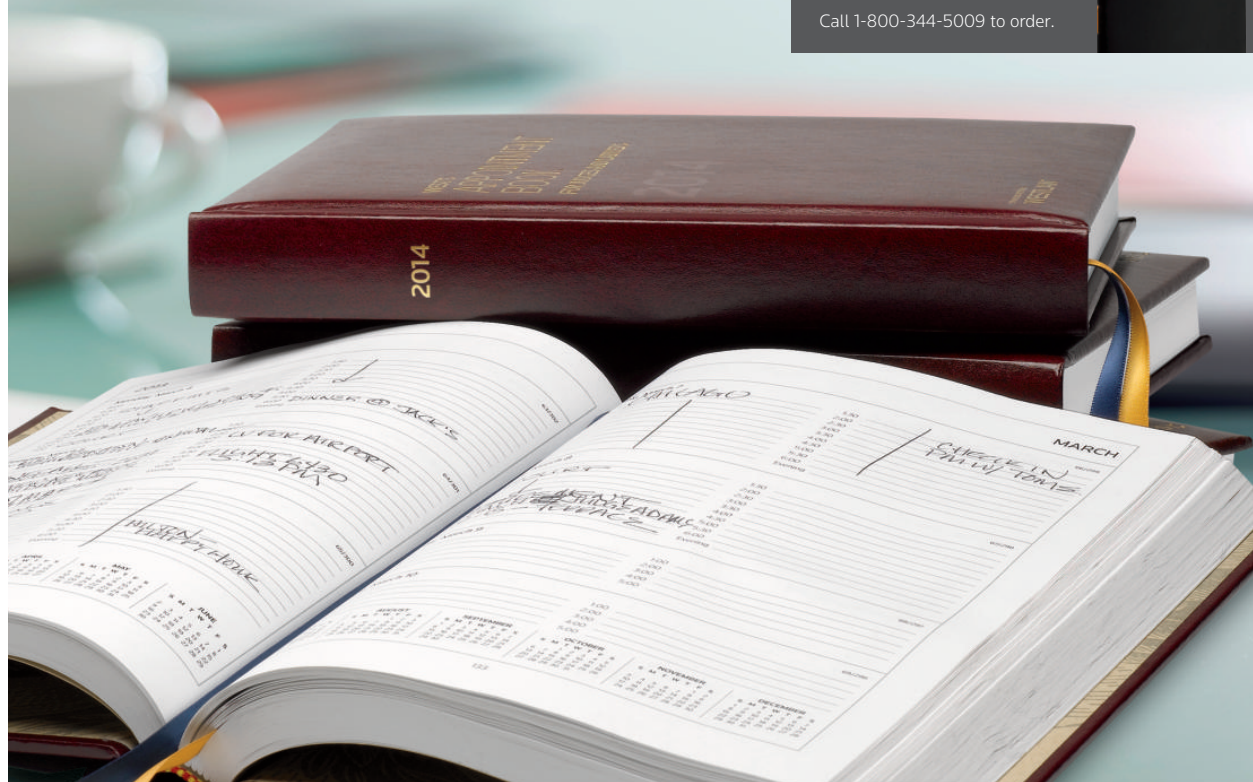
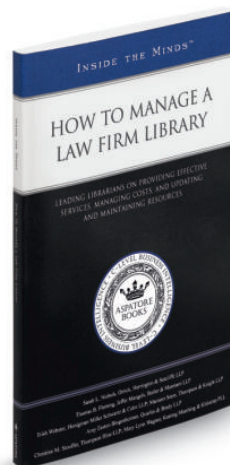


HOW TO MANAGE A LAW FIRM LIBRARY

by multiple authors

Providing effective services, managing costs, and updating and maintaining resources – these are critical law library skills for beginners and veterans alike. In this volume, leading librarians share their own best practices for managing staffing needs, maintaining cost efficiency, implementing new technologies, and more.

One softbound volume.
Print: #40740791 **\$40**



Thomson Reuters
610 Opperman Drive
Eagan, MN 55123-1396

PRESORTED
STANDARD
U.S. POSTAGE
PAID
THOMSON REUTERS



See what's inside ...